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| **JASON GARCIA**  10702 BOB WHITE DRIVE  HOUSTON, TX 77096  MOBILE: 713-302-3838  JASONGARCIA79@AOL.COM | | | | |
| **Objective** | | | | |
|  | Looking for a position within an insurance agency where extensive experience of building meaningful client relationships and providing them with appropriate insurance coverage can be utilized effectively. | | | |
| **Experience** | | | | |
|  | | Office Agency Manager/Insurance Agent | | 2001-2017 |
| Farmers Insurance, Bellaire TX   * Solicited, Sold, Serviced insurance to clientele from Auto, Home, Commercial, Flood, Medical, Life, Specialty through Farmers and Outside Markets. * Obtained Group I Life, Accident, Health and HMOlicense. * Received Best Customer Service Award in 2009 for District 65. * Assisted agent with running of agency from every day business to bank accounts. Agent retired. | | |
| Agency Producer/Insurance Specialist | 2000-2001 | |
| Farmers Insurance, Houston TX   * Solicited, Sold, Serviced insurance to clientele from Auto, Home, Commercial & Flood. * Obtained Property & Casualty Insurance License. * Only employee dealing with day to day Insurance Business. Agent retired. | | |
| Agency Producer | 1999-2000 | |
| Farmers Insurance, McAllen TX   * Solicited, Sold, Underwrote, Serviced insurance clientele from Auto, Home, Commercial & Flood. * Trained employees and concentrated on book of business. Moved to Houston. | | |
| CSR/Agency Manager | 1996-1999 | |
| Farmers Insurance, McAllen TX   * Solicited, Sold, Underwrote, Serviced insurance clientele from Auto, Home, Commercial & Flood. * Handled entire agency book of business. | | |
| **Education** | | | | |
|  | | McAllen Memorial High School | 1993-1997 | |
| * High School Diploma | | |
| **skills** | | | | |
|  | | • Excellent customer service skills • Strong sales and marketing acumen • Able to work with a diversity of people • Admirable written and oral communication skills • Highly organized and detail oriented | | |