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| **JASON GARCIA**10702 BOB WHITE DRIVEHOUSTON, TX 77096MOBILE: 713-302-3838JASONGARCIA79@AOL.COM |
| **Objective** |
|  | Looking for a position within an insurance agency where extensive experience of building meaningful client relationships and providing them with appropriate insurance coverage can be utilized effectively. |
| **Experience** |
|  | Office Agency Manager/Insurance Agent | 2001-2017 |
| Farmers Insurance, Bellaire TX* Solicited, Sold, Serviced insurance to clientele from Auto, Home, Commercial, Flood, Medical, Life, Specialty through Farmers and Outside Markets.
* Obtained Group I Life, Accident, Health and HMOlicense.
* Received Best Customer Service Award in 2009 for District 65.
* Assisted agent with running of agency from every day business to bank accounts. Agent retired.
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| Agency Producer/Insurance Specialist | 2000-2001 |
| Farmers Insurance, Houston TX* Solicited, Sold, Serviced insurance to clientele from Auto, Home, Commercial & Flood.
* Obtained Property & Casualty Insurance License.
* Only employee dealing with day to day Insurance Business. Agent retired.
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| Agency Producer | 1999-2000 |
| Farmers Insurance, McAllen TX* Solicited, Sold, Underwrote, Serviced insurance clientele from Auto, Home, Commercial & Flood.
* Trained employees and concentrated on book of business. Moved to Houston.
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| CSR/Agency Manager | 1996-1999 |
| Farmers Insurance, McAllen TX* Solicited, Sold, Underwrote, Serviced insurance clientele from Auto, Home, Commercial & Flood.
* Handled entire agency book of business.
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| **Education** |
|  | McAllen Memorial High School | 1993-1997 |
| * High School Diploma
 |
| **skills** |
|  | • Excellent customer service skills• Strong sales and marketing acumen• Able to work with a diversity of people• Admirable written and oral communication skills• Highly organized and detail oriented  |